

Fred Pierre
fredpierr@gmail.com

CFO, Treasurer, Bookkeeper

msg: (330) 552-8043

Current Employment:

Chief Financial Officer, Kent Cooperative Housing *References available by request*

(330) 541-5405 - P.O. Box 1182, Kent, OH 44240

2008 – Present, *President from 2000 to 2007*

Kent Cooperative Housing is a non-profit 501(c)7 in its fortieth year of operation. The KCH mission is to provide low-cost housing to students and others, to model energy-efficient housing and to teach cooperative democracy.

- Prepare \$40K annual budget.
- Prepare and file annual 990 filing for non-profits.
- Pay payroll and payroll taxes. File IRS 940 and quarterly 941 filings.
- Prepare regular financial reports to present to the board.
- Negotiated three real estate sales and three real estate purchases.
- Planned and supervised a \$16,000 solar panel installation to reduce electrical costs.

Treasurer, Kent Natural Foods Co-op

(330) 673-2878 – 151 East Main St. Kent, OH 44240 *Reference:* Sheila Harko kentnatural151@gmail.com

2019 – Present, *President from 2007-2017*

Kent Natural Foods Co-op is a not-for-profit corporation, owned by more than 2,500 local members, based on policy governance, that is in its fiftieth year of operation.

- Prepare \$750K annual budget.
- Prepare monthly financial reports to the board, based on Quickbooks and point-of-sale data.
- Approve and sign off on annual IRS 1120 filing.
- Negotiated loan refinancing in 2012 to save KNFC more than \$6,000 / year in payments.
- Fundraised \$10,000 for major store renovations.
- Led \$160,000 renovation for a complete tear-out, re-design and expansion of the sales floor.
- Led customer service initiative that grew sales from \$330K to \$730K.

Treasurer, Standing Rock Cultural Arts

(330) 673-4970 – 300 N. Water St. Kent, OH 44240 *Reference:* Director, Jeff Ingram (330) 673-4970

2017-2019, 2022 – Present, *board member since 2007*

Standing Rock Cultural Arts is a non-profit arts organization providing a wide range of music, film, dance, sculpture, writing and visual arts, including municipal event programming, in its 31st year of operation.

- Developed SRCA Business Plan with KSU Associate Dean of Arts Marie Bukowski.
- Report to the board regarding the annual budget and finances.
- Fundraised thousands of dollars to grow the non-profit's budget.

Office Manager, Access Techniques

(330) 678-5500 – 214 Cherry St. Kent, OH 44240 *Reference:* Owner, Bob Batian (330) 678-5500

October 2022 – February 2023

Access Techniques provides networked card access and key fob systems for business, currently securing the Akron Airdock and adjacent facilities.

- Quickbooks Online, monitor \$500K budget.
- Receive payments, pay bills, make deposits and invoice clients.

Related Experience:

Data Doctor consulting, self-employed since 1998

(330) 552-8043 datadocnow.com

- Financial bookkeeping, profit and loss reports, and annual financial filings.
- Custom-built Windows-based audio and video-editing workstations.
- Custom-built Linux-based webserver for Localingua translation agency.
- Custom-built Amazon Lightsail Linux-based webserver for Data Doctor.

President, Kent Cooperative Housing 2000-2007

- Negotiated Kent Cooperative Housing College St. house sale to the City of Kent for a gain of \$85K.

Secretary for Breakneck Creek Watershed Coalition 2004-2005

- Assembled federal, county and municipal stakeholders for monthly meetings to protect the Breakneck Creek watershed, specifically 120 acres of wetlands that filter and refill Kent’s water well aquifer.
- Wrote Request-for-Proposal for Breakneck Creek Watershed Coalition’s Wetland Protection Survey.
- Analyzed bids for the Survey, selected the vendor, supervised progress and received the final report.
- Worked with Kent State VP, Tom Euclide, to protect 29 acres of wetlands, north of Kent State Stadium.

Quickbooks Online expert knowledge: Access Techniques, Kent Natural Foods, Kent Coop Housing

- Prepared common tax filings: Federal 1120, 990, 940, 941, 944, W2, W3, and W9.
- State and municipal payroll withholding.
- Reconciled ledgers. Prepared annual budgets and annual profit and loss reports, assets and liabilities.

Recent Reports:

Kent Natural Foods Co-op Financial Report for 2022
 \$ 736,111 in Total Sales
 \$ 45,327 in Expenses

December Sales: \$ 71,800 January Sales so far to date: \$ 68,000
 November Sales: \$ 66,023
 October Sales: \$ 66,031

2022 Sales by Department - Current Inventory Cost & Sales Value

Packaged Goods:	\$ 141,866	\$ 20,176	\$ 35,906
Produce:	\$ 63,750	44	44
Beverage:	\$ 76,761	\$ 11,138	\$ 20,236
Meats:	\$ 71,138	\$ 21,380	\$ 47,058
Milk (Borden):	\$ 60,719	\$ 3,468	\$ 5,438
Bulk:	\$ 68,850	44	44
Flg H&M:	\$ 26,360	\$ 12,049	\$ 24,477
Bulk H&M:	\$ 33,707	\$ 14,468	\$ 25,730

Followed by Bread, Pies, Refrigerated and Bulk Meats
 ***Misc: \$ 13,709 \$ 1,377 \$ 1,380

The Members by Sales: New Foods (food and supplements), Member's Own Vendors, Claywell, Seabel, Maggie's (baking), Natural Food Oven, Deer's K&L Seed, Nature's Plus (supplements), Bulk Foods, Student Center, Mydorian (miscellaneous and other products).

The Products by Availability: Kama & 180ggs, Terra Verde Eggs, Green Kishka Powder, Marula Whole Milk, Seven Seas Yogurt, Midwestern Green Kishka, Whole Eggs, UT Kosher Kosher, Wild-Corn, One Liquid Noodles, Pink Eggs, F&W Antipasto, Range Other CE, One L. Lardwood, Four Cansberry Aon, CRF's Kosher Range CE, WFLD CRD Casserole 48 ct.

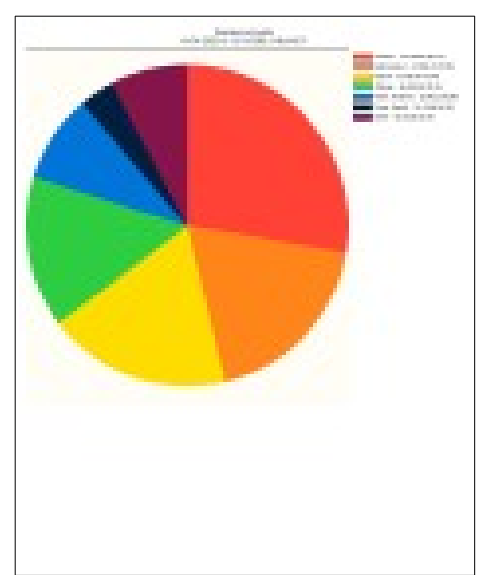
KNFC November Financial Report

	Nov '22	% Sales	Oct '22	Nov '21
Total Sales	\$ 65,880		\$ 65,262	\$ 64,519
Cost of Goods	\$ 46,805	71.04%	\$ 46,262	\$ 49,228
Payroll	\$ 12,796	19.42%	\$ 11,980	\$ 10,832
Discounts	\$ 4,477		\$ 3,861	\$ 4,581
Utilities	\$ 1,240		\$ 1,575	NA
Net Income	(\$ 2,796)		\$ 1,480	(\$ 5,004)

KNFC 2022 YTD Through November

	YTD thru Nov'22	% Sales	YTD thru Nov'21	% of Sales
Total Sales	\$ 652,705		\$ 651,511	100%
Cost of Goods	\$ 431,821	66.18%	\$ 441,749	67.80%
Payroll	\$ 140,740	21.56%	\$ 149,544	22.95%
Discounts	\$ 38,194		\$ 38,871	5.96%
Utilities	\$ 13,697		\$ 12,228	1.89%
Net Income	(\$ 6,845)		(\$ 24,842)	-3.81%

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KNFC Year-End 2022 By Dept.

KNFC November 2022 Compare

KCH Expenses by Category